



News Release

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MOBILE TRACK SOLUTIONS RECEIVES \$61,000 IN REBATES FROM BLACK HILLS ENERGY FOR INSTALLING ENERGY EFFICIENT EQUIPMENT

ELKADER, Iowa, Feb. 16, 2012 — Natural gas provider Black Hills Energy presented a \$61,000 energy efficiency rebate check to Mobile Track Solutions for installing high-efficiency equipment at its manufacturing facility in Elkader, Iowa. The new equipment includes a natural gas boiler, air pollutant control equipment, and increased wall and roof insulation.

The high-efficiency upgrades typically provide combined annual natural gas savings of about \$30,000 based on current natural gas prices and average use. The rebates utilized by Mobile Track Solutions are just some of the incentives available through the energy efficiency programs offered by Black Hills Energy.

“Our energy efficiency programs encourage customers to use energy wisely, which can lead to significant savings in the form of energy,” said Mark Ernst, Black Hills Energy operations manager. “When customers select high-efficiency natural gas equipment and appliances for their homes and businesses, they may be able to lower their monthly natural gas bill, and recover the return on their investment sooner than if they were to use older, less efficient equipment.

“Becoming energy efficient is easy, and we encourage other customers to participate in our programs – it’s a great way to put some money back into your wallet,” added Ernst.

Energy efficiency rebates and incentives are available to Black Hills Energy’s residential, commercial and industrial natural gas customers in Iowa. More information is available at www.BHEhowto.com or 888-567-0799.

Black Hills/Iowa Gas Utility Company, LLC d/b/a Black Hills Energy

Black Hills Energy serves 151,000 natural gas customers in 130 Iowa communities and is a recipient of the U.S. EPA 2011 ENERGY STAR® Leadership in Housing Award. Black Hills Energy is a subsidiary of Black Hills Corp. — a diversified energy company with a tradition of exemplary service and a vision to be the energy partner of choice — based in Rapid City, S.D., with corporate offices in Denver and Papillion, Neb. Black Hills Corp. serves 762,000 natural gas and electric utility customers in Colorado, Iowa, Kansas, Montana, Nebraska, South Dakota and Wyoming, and its non-regulated businesses generate wholesale electricity, produce natural gas, oil and coal, and market energy. Black Hills’ 2,100 employees partner to produce results that improve life with energy. More information is available at www.blackhillscorp.com.

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